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## ***The Phoenix Companies, Inc. Goes Live on WorkForce Software's EmpCenter Online***

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WorkForce Software Implements a Hosted Workforce Management Solution for Phoenix in 16 Weeks

**Livonia, Mich.**, December 12, 2006 - WorkForce Software, Inc., a leader in workforce management solutions, announced today that The Phoenix Companies, Inc. (NYSE: PNK) in Hartford, Connecticut, implemented its EmpCenter™ Online suite for 1,500 employees.

"Our deadline only gave us 16 weeks to configure, test, train and deploy the system," said Suzette Louro, assistant vice president of employee services for Phoenix. "This was the best implementation I've been involved in, as well as the best vendor relationship I've had. The project manager was very responsive, and the consultants had our best interests in mind – a rarity these days."

For years, 1,500 employees at Phoenix tracked their time by writing it down on paper and handing it off to payroll personnel. Eighty people were involved in re-entering that data, and the processes took 40 to 50 hours each week. Errors occurred when employees did not turn in timesheets, timesheets were mis-keyed, or time was not accurately recorded, resulting in overpayments. People were paid for time not worked. The company expects to realize \$500,000 per year in savings by using EmpCenter.

"We chose WorkForce because the company is an expert in the field," said Louro. "The WorkForce team has a comprehensive understanding of payroll processes and best practices. They quickly determined our needs and configured EmpCenter to automate and solve the workforce issues we were having."

Phoenix's salaried personnel use EmpCenter's web-based timesheets to enter exception-based data only, while hourly employees enter daily hours worked. The system automatically calculates overtime hours based on pre-defined business rules and regulations to ensure accurate employee paychecks. When employees forget to enter their timesheets, EmpCenter alerts managers via email that timesheets are missing, thus eliminating a recurring problem at the company. "In our last pay period we went from zero to 1450 approved timesheets, which is amazing for us," said Louro. "Our culture has already changed for the better, and employees find the system very user friendly."

The self-service feature of EmpCenter automates employee interactions such as reporting time, absences, time billed to projects, and time-off requests, increasing productivity. These interactions take place in every company, but in many cases the employee has to contact HR or payroll to request or access information, costing the employer time and overhead.

"This was a major project, and the WorkForce team made sure we completed it on time," said Louro. "Communication was key, and they provided daily and weekly status updates that kept us on track. If all my vendor relationships were as good as the one we have with WorkForce Software, my life would be so much easier."

"We're committed to each customer's success and strive to provide our customers with the service they deserve," said CEO Kevin Choksi, WorkForce Software. "With EmpCenter Online, customers such as Phoenix can implement a workforce management system much more quickly than in the past."

### **About WorkForce Software**

WorkForce Software, Inc. is a leader in workforce management systems for mid-sized and large employers. Its EmpCenter system automates and streamlines interactions between the employer and its workforce. Interactions include time entry, time-off requests, request for personal information, and schedule preferences. By automating these interactions, organizations can better manage payroll processing costs, help ensure compliance with state and federal regulations, and increase productivity and satisfaction of their employees. The EmpCenter suite is composed of numerous applications, including Time and Attendance, Labor Distribution, Accrual and Leave Management, and Scheduling. WorkForce Software's diverse customer base includes large employers such as the University of California, the City of Raleigh, Vivendi Universal Games and Compass Bank. For more information, visit [www.workforcesoftware.com](http://www.workforcesoftware.com). Copyright (c) 2006 WorkForce Software, Inc.

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